



<https://farwaycompany.com/job-vacancy/business-development-executive-job-vacancy-jeddah-ksa-saudi-arabia/>

## Business Development Executive

### Description

#### About Us :

Far Way General Trading LLC is a Leading FMCG Supplier, Importer / Exporter, & a top rated FMCG Distributor in Dubai, UAE, Managing operations in the Middle East, Europe & Asia since 2001. We offer a wide range of products from different brands including Coca-Cola, PepsiCo, Unilever, Nestle, Dabur, P&G & Unilever.

### Responsibilities

We are seeking a motivated **Business Development Executive** based in Jeddah, KSA, to drive sales of our IT software solutions, including Tally, Great HR, and Sangam Software. The ideal candidate will have a proven track record in IT software sales and strong communication skills.

### Key Requirements:

- Proven experience in IT software sales
- Proficiency in English and Hindi (Arabic is a plus)
- Strong sales and negotiation skills
- Excellent communication and interpersonal skills
- Ability to develop and maintain client relationships
- Self-motivated with a passion for achieving sales targets
- Strong organizational and time management skills

### Qualifications

#### Requirements:

- A university degree.
- Based in Jeddah, KSA
- Indian national preferred
- Proven experience in selling IT software solutions
- Age Upto 30.

### Job Benefits

#### Why Far Way ?

- International Exposure: Gain valuable international frontier experience that expands your professional horizons.
- Collaborative Team: Join a team of like-minded professionals who appreciate your passion.

### Hiring organization

FAR WAY GENERAL TRADING LLC

### Employment Type

Full-time

### Beginning of employment

Should be able to commute to Jeddah, KSA

### Duration of employment

Permanent

### Industry

Business Development Executive

### Job Location

Jeddah, Kingdom of Saudi Arabia

### Working Hours

8 Hours

### Base Salary

Dhs 6000 - Dhs 7000

### Date posted

August 13, 2024

### Valid through

31.12.2024