https://farwaycompany.com/job-vacancy/business-development-executive-job-vacancy-jeddah-ksa-saudi-arabia/

Business Development Executive

Description

About Us :

Far Way General Trading LLC is a Leading FMCG Supplier, Importer / Exporter, & a top rated FMCG Distributor in Dubai, UAE, Managing operations in the Middle East, Europe & Asia since 2001. We offer a wide range of products from different brands including Coca-Cola, PepsiCo, Unilever, Nestle, Dabur, P&G & Uniliver.

Responsibilities

We are seeking a motivated **Business Development Executive** based in Jeddah, KSA, to drive sales of our IT software solutions, including Tally, Great HR, and Sangam Software. The ideal candidate will have a proven track record in IT software sales and strong communication skills.

Key Requirements:

- Proven experience in IT software sales
- Proficiency in English and Hindi (Arabic is a plus)
- Strong sales and negotiation skills
- Excellent communication and interpersonal skills
- Ability to develop and maintain client relationships
- Self-motivated with a passion for achieving sales targets
- Strong organizational and time management skills

Qualifications

Requirements:

• A university degree.
• Based in Jeddah, KSA
• Indian national preferred
• Proven experience in selling IT software solutions
• Age Upto 30.

Job Benefits

Why Far Way ?

• International Exposure: Gain valuable international frontier experience that expands your professional horizons.
• Collaborative Team: Join a team of like-minded professionals who appriciate your passion.

Hiring organization
FAR WAY GENERAL TRADING LLC

Employment Type
Full-time

Beginning of employment
Should be able to commute to Jeddah, KSA

Duration of employment
Permanent

Industry
Business Development Executive

Job Location
Jeddah, Kingdom of Saudi Arabia

Working Hours
8 Hours

Base Salary
Dhs 6000 - Dhs 7000

Date posted
August 13, 2024

Valid through
31.12.2024